

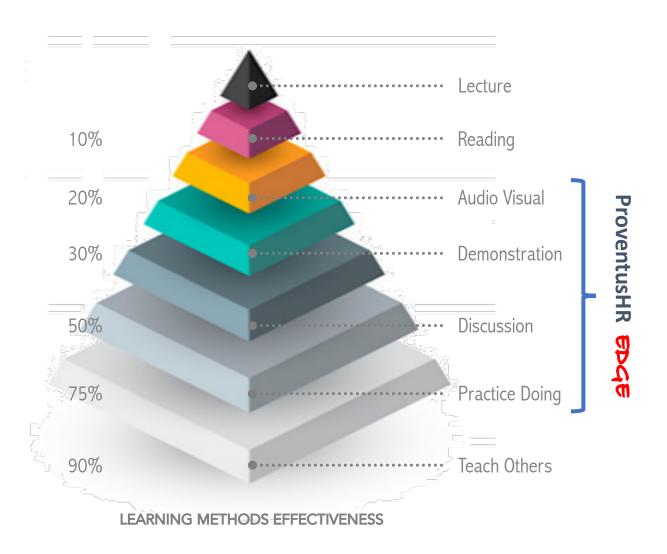
Presentations that Stick

The Art & The Science of Making
HI-IMPACT Presentations





Our Methodology



We believe that people learn best through experiences, exploring, creating, connecting and interacting with the world and each other, not through sitting and looking at slides!

We specialise in facilitating experiences, where executive participants can learn and apply their learnings in a risk-free learning environment, simulating real life.

Towards this experience creation, we leverage Computed Simulations, REEL|Life (Movie based learning format), Rapid Prototyping, Socialisation, Gamification etc in our workshops.





"Reality is merely an illusion, albeit a very persistent one."

- Albeit Einstein







Art of Presentations

What is a Hi-Impact presentation?
Understanding your Self & Audience
Interst-Engagement Matrix (Roles)
Interaction Styles (Needs/Voices)
Art of Percipient Communication
My Elevator Pitch
Gravitas & Presence



Science of Presentations

10 Myths of Presenting

Defining your objective

Purpose -4P's of Presentation

Storyboarding – Crafting a compelling narrative

Structure - Monroe's Motivational Sequence

Designing a Slideshow – 'Death by PowerPoint?'



Assessment & Certification

Conducting a Mock Presentation
Assessment and Review
Certification



Presenting in a Virtual World







Presentations that Stick – The Art

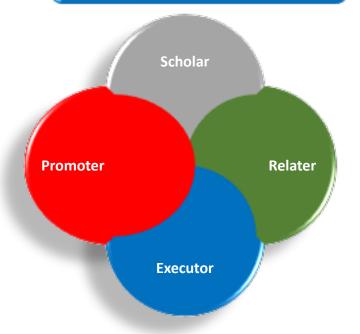
Pre-Work

A set of readouts A self assessment on **presentation skills**

Watching of chosen presentations on YouTube / other sources Submitting a 60 Sec Elevator Pitch -Video

Pre-Work II

Interaction Styles Inventory * Self Assessment



The Art of Presentation

What is a Hi-Impact presentation?
Understanding your Self & Audience
Interest-Engagement Matrix (Emotional Roles)
Interaction Styles (Needs/Styles)
Art of Percipient Communication
My Elevator Pitch
Gravitas & Presence

Action Plan

REDUCE - INCREASE - STOP - EXCEL





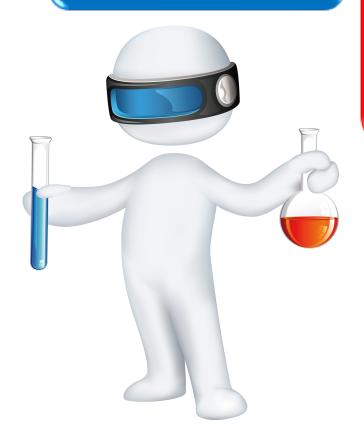
Presentations that Stick – The Science





Pre-Read on Presentation Best **Practices**

Preparing a 5 slide presentation on the provided case study with given parameters / guidelines



The Science of Presentations

10 Myths of Presenting Defining your objective Purpose + 4P's of Presentation Storyboarding – Crafting a compelling narrative Structure – Monroe's Motivational Sequence Designing a Slideshow – 'Death by PowerPoint?'

Action Plan

REDUCE - INCREASE - STOP - EXCEL









Conducting a Mock

Presentation

Assessment & Feedback

Certification

Mock Presentation

HI'P Certified







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Our business	Talent transformation by enabling a world class experience for top talent in high performance cultures.		
Year est.	2016		
Team strength	5 Consultants, certified facilitators across India		
Office locations	Headquarters: Mumbai Offices: Mumbai * Delhi-NCR * Hyderabad * Chennai		
Customers	Large corporate houses and Government Institutions including Credit Suisse, Phillips Lightings (Signify), Accor-IGH, Tata Consulting Engineers, Shuttl, EDS, Mahindra & Mahindra, GSK Pharma, Brady Corp, AllCargo Logistics, Procter & Gamble, BNP Paribas, Kotak Life Insurance, Indian Army, Indian Navy, Hindustan Unilever (HUL), TechnipFMC, KPMG, Global Analytics, MSCI, Hyundai, Renault-Nissan, Daimler-Benz, FedEx, Saint Gobain, The Energy Research Institute of India (TERI), CIPLA, Vishnu Group of Institutions, National Academy of Direct Taxes, Tata Consultancy Services, Time Inc. and more		
Offerings	Transformative talent solutions for: Assessments Development Engagement Employee LifeCycle Management		
Delivery Principles	Our Delivery philosophy is designed to leverage Immersive Contextual Approach to facilitate Reflection, Deliberation and Self Directed Discovery to help participants relate Learning to their Work Context.		
Methodology	Experiential Learning using Andragogy, Gamification, Simulations (online), Curated Prototyping, Movie Review based immersive reflection		





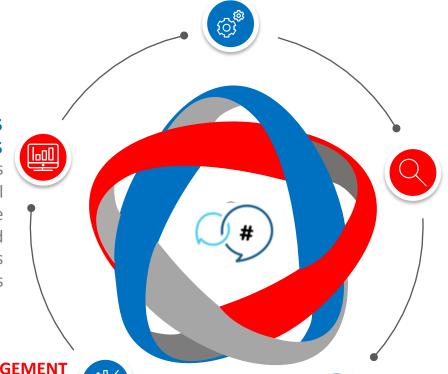
Why ProventusHR is the Right Learning Partner for you

CONTENT

High relevance, contextual to industry and Client needs, ensuring real learning and producing demonstrable mindset change

REEL|LIFE & BUSINESS SIMULATIONS

Experience Relevant and relatable movies with deep management and personal development lessons and 60-90-minute simulations derived from industry standard behavioral models. Designed with inputs from global top thought leaders



DELIVERY

Utilizing experiential learning and gamification-based solutions to sustain interest and ensure learning retention in both classroom & digital mode

PROGRAM MANAGEMENT

Solutions to support workshop delivery in multiple locations



FACILITATOR PROFILES

Deep capability on leadership and talent development in banking and technology. Ex-CHROs, consultants and leadership coaches





ProventusHR Client List



Sectoral Presence



Automotive

Daimler Hyundai

Mahindra & Mahindra

Renault Tata Motors

Consulting

Ernst & Young

KPMG Netrika

Tata Consulting Engineers

FMCG & Consumer Products

Crompton Ltd.

Godrej Consumer Products

Procter & Gamble

Philips Unilever

Government of India

Indian Navy Indian Army

National Academy of Direct

Taxes (IRS Officer Trainees)

Information Technology

Infosys

LanXess

Mindtree

Tata Consultancy Services

Not for Profit

The Energy & Resources

Institute

Oil and Gas

Bharat Petroleum Indian Oil Terminals Limited

TechnipFMC

Banking and Financial Services

Bank of Baroda Bajaj Allianz

Barclays BNP Paribas

Credit Suisse

Kotak Life Insurance Liberty Videocon

MSCI

Education

Vishnu Group VIBGYOR Schools

Global Supply Chain

All-Cargo

FedEx

Health and Pharmaceuticals

CIPLA

GlaxoSmithKline

ITES and Knowledge Services

Brady Corp

Here Technologies

Intelenet Time Inc.

Manufacturing

International Papers

KEC Ltd

Saint-Gobain

Siemens

Quick Service Restaurants

Dominos

Dunkin Donuts

Travel and Hospitality

Indigo Hotels Vistara

